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	e Code # 5018																				
Sch	ool Year:	Term:Fall_	S	Spring Class/Period:																	
Nun	nber of Competencies for Cours	Se: (check the appropriate credit) 23 for 1.	/2 cr.	, 35 fc	or 1 c	r	,	39 fc	or 2-3	3 crs.											
		ed as a student who has completed a minimum												of stu	dy an	nd one a	dditiona	l			
	n the same or a related <u>vocational</u> progran			,		•						1 0			,						
Α	В	C D E Standard 1.0 Standard 2							ard 2	.0	S	tand	ard 3	.0	Stand	ard 4.0	Standard 5.0				
	Social Security Number (Provide Social Security Numbers for Program Concentrators* Only)	Student Name (List students, last name first, by grade level, beginning with 12th grade.)	Grade Level	Check if student is a Program Concentrator*	1.1	1.2	1.3	2.1	2.2	2.3	2.4	3.1	3.2	3.3	3.4	4 L:	4.2	5.1	5.2	Sub-Total of Competencies	
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Numbe	er of	Cor	mpe	tenc	cies	for Co	ourse:	(chec	k the ap	prop	riate	cred	it) 23	3 for	1/2 c	r		_, 35	for 1	cr		39 f	or 2-	3 crs.			
* A vocat unit in th									ent who	has c	ompl	eted a	min	imun	<u>n</u> of 3	3 unit	s (cre	dits)	in a s	eque	ntial	and fo	ocuse	ed voca	tional program of	study and one addit	ional
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Students 5.3	5.4	5.5	6.1	3.2	3.3	7.1	7.2	8.1	3.2	1.6	9.2	9.3	10.1	0.2	0.3	0.4	1.1	1.2	1.3	1.4	1.5	1.6	11.7	Sub-Total of Competencies	Total Course Competencies per Student	Number of Competencies Mastered	Percentage of Competencies Mastered
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Marketing	
Course Code # 5018	
School Year	

Sales Management

Teacher:	
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Students	Comments (optional)
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